

# Craig Walsh

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## OBJECTIVE

My objective is simply to build a strong, enduring professional relationship with you. I believe by making this connection you will better understand my skills, expertise, and passion for my work and the technology that surrounds it, as well as the real down-to-earth person I am. By bringing value to you and your company, I know you will feel confident to suggest, refer, or remember me in my career quest.

## SKILLS & ABILITIES

### [Training]

- At Currys I have held many training sessions for my colleagues, some on a one to one basis others in a large group on topics such as 3D television, Microsoft Kinect, new promotions in store and also Sky TV and their contract proposition.

### [Sales]

- During my time at Comet I was involved in a store redesign in Stockton, re-developing the displays, product placement and also designed a new layout for Monster Cable and Essentials in the Brown Goods department.
- Through working in the Grey and Brown goods departments I have gained extensive knowledge in these product areas and I was frequently called on to train other members of staff in our store.
- Also with me having 6 years in a retail environment I am used to meeting targets over multiple KPI's and enjoy having these targets to meet and exceed.

### [Teamwork]

- During my final year at University I was the department head in three production roles (costume, lighting and set design), managing teams of year one and year two students in the creation and running of my designs within the main productions.

### [Communication]

- Working in Korea has made me very affective at communicating, as sometimes the school owner will lack any English speaking ability, but this also led me to develop basic Korean language skills in which I can communicate, read and understand.

## Education

### Stage Management & Theatre Production B.A. 2000-2004

Queen Margaret University, Edinburgh

- Major in Scenic Design, Lighting Design and Costume Design.

### I.T. & Desktop Publishing, 1999

Kendal College, Kendal

- Microsoft Office, skilled in PowerPoint, Access, Excel and Word. Also familiar with network setup.
- Worked with the Adobe suite and even created marketing materials for a local business.

## EXPERIENCE

### Sales Assistant

**Consumer Electronics Expert** February 2010- Present  
Currys Megastore, Warrington

- In store training for colleagues on a range of subjects.
- Meeting monthly targets over a wide range of KPI's.
- Maintaining communication with sales representatives.
- Leading store Experts in meetings regarding store performance.
- Managing the CE department in daily tasks, merchandising, promotions and department standards.

**Teacher** June 2006 - October 2009

Language Academies  
South Korea

- Teaching of Korean students aged 6-15 in English conversation skills, phonics and pronunciation.
- Development of a study course in the school, generating additional profit for the school by re-developing the course and adding additional 'at home study' material.

**Gap Year** June 2005 - May 2006

Backpacking around Australia, Singapore and Fiji.

- Had various part time jobs while travelling, the most unique, being a roadie for a Kiss tribute band.

**Sales Assistant** September 2001- June 2005

Comet Destination Store, Maybury, Edinburgh

- Ensuring correct display of POS and creating opportunities for colleagues to add on relevant essentials.
- Display and maintenance of grey and brown goods products and POS within a large store.
- Product training for other members of staff.
- Meeting monthly KPI targets.
- Completing contracts for credit accounts, SKY TV, mobile phone and internet services.
- Arranging delivery and installation of grey, brown and white goods.

## ADDITIONAL SKILLS

- Microsoft Office Suite - Intermediate
- Korean –Basic
- French – Basic
- Spanish – Basic
- Full, Clean, UK Driving License

## REFERENCES

Available on request

## OTHER INTERESTS

Amateur Juggler, Film & Photography, Haedong Kumdo (Korean Sword Fighting) and Computer Building.